CONSTRUCTION MANAGEMENT SERVICES PROPOSAL FOR

OXFORD COMMUNITY SCHOOLS

2017 BOND ELECTION AND CAPITAL IMPROVEMENTS PROJECTS

ATTENTION: SAM BARNA, ASSISTANT SUPERINTENDENT OF BUSINESS & OPERATIONS

FEBRUARY 20, 2017
February 20, 2017

Sam Barna
Assistant Superintendent of Business & Operations
Oxford Community Schools
10 N. Washington Street
Oxford, Michigan 48371

RE: Construction Management Services Proposal for Oxford Community Schools

Dear Sam:

Frank Rewold and Son wishes to help Oxford Community Schools (OCS) become a destination that creates a world-class education today to shape tomorrow’s selfless, global leaders. Proactive thinking, hard work, and staff sacrifices have sustained the schools’ high standards. With those attributes in mind, we ask you to consider us as your construction manager.

The Oxford Community Schools 2017 Bond Program is a good fit for FRS. The proposed scope and timing of the work will allow us to maximize resources. Concurrently, the only other school district we would be working on is the 2015 Rochester Community Schools Bond and Lake Orion Schools Sinking Fund.

The district can expect a construction manager and project team that is:

- Local
- Honest
- Responsive
- Experienced

From diverse construction backgrounds, our team has managed bond programs, worked in school districts, and served on school boards. Now is the right time for OCS to invest in its students and community with Frank Rewold and Son Inc. For direct contact, I can be reached at 248-601-1212.

Sincerely,

FRANK REWOLD AND SON INC.

Mike Gagnon
Project Executive
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09  FEE STRUCTURE
1. List your firm name, project executive, address, phone number, fax number and email address.

Frank Rewold and Son Inc.
Mike Gagnon, project executive
333 E. Second Street, Rochester, MI 48307
p 248.651.7242
f 248.651.5174
www.frankrewold.com

2. Explain your firm’s ownership structure and provide a brief firm history.

Frank Rewold and Son Inc. was established in 1918. Since then, Frank Rewold and Son Inc. has performed construction services, and evolved into a multi-million dollar company, yet retained old-world values. In our fourth generation of leadership, the company has remained a family-held business. With professionalism we provide construction management, design/build, and general contracting services. In addition, we also specialize in the installation of geothermal renewable energy systems. Rewold has expertise in several market segments including: historic restorations, K-12, private and higher education, health care, municipal, religious, hotel, commercial, automotive, library, recreation, and financial institutions. After 99 consecutive years, we are very certain of our identity, but clients appreciate the flexibility of being the contractor they need us to be.

3. Have you had litigation, arbitration or a claim filed against your company by a K-12 Educational client or have you filed the same against a client? If yes, please explain.

No

4. Provide a listing of current construction management K-12 Educational projects. Include Owner’s name and contact information, construction value, number of facilities, contract start and contract completion dates.

Rochester Community Schools, 2015 Bond
Robert Shaner, superintendent
248.726.3100
Value: $40,268,487
Number of Facilities: 12
Start: Winter 2016
Completion: In progress

Notre Dame Preparatory School
Andrew Guest, head of school
248.373.5300
Value: $1,000,000
Number of Facilities: 2
Start: Summer 2015
Completion: In progress

5. Does your firm provide Professional Liability insurance, General Liability insurance, and Worker Compensation coverage? If yes, please list coverage amounts available.

General Liability: $1,000,000/Occurrence
Automobile Liability: $1,000,000/Accident
Umbrella: $10,000,000/Occurrence
Aggregate: $10,000,000
OCC/AGG: $5,000,000
Workers Comp: $1,000,000/Occurrence
Prof. Liability: $1,000,000

6. During the past 15 years, what percent of your company work has been in the educational field?

25%

7. List the school districts your company has worked with during the past five years.

1. Rochester Community Schools
2. Lake Orion Community Schools

8. Explain your company’s financial position in two paragraphs or less.

“Frank Rewold & Son In. (FRS) has been a valued Flagstar Bank customer since December 2013. FRS maintains average deposit balances of “Low 7 figure”. Flagstar Bank provides a $3,000,000 line of credit. There is currently no outstanding balances with minimal usage in the past 12 months. The full $3,000,000 Line of Credit is available.

All accounts are in good standing and have been handled as agreed. Frank Rewold and Son, Inc. is considered to be a “top tier” Flagstar Bank client. Flagstar Bank looks forward to expanding our relationship.” - Flagstar Bank
SECTION TWO

SERVICES
1. Briefly explain your project pre-bond election planning services.

Our pre-election services entail working with the community committee, staff, and school board to create a carefully conceived strategy and a detailed plan for execution. Every school district is unique, and therefore, every plan for getting YES voters to the poll is also unique. Prearranged meetings to discuss organizational timelines, various YES vote strategies, and to supply handouts will be addressed. More precisely, committee members, and staff will be educated on appropriate procedures and behaviors during the pre-election process. Attention to detail will prevent errors, minimize accidental oversight, and maximize positive publicity.

- Attend walk-through with architect to develop budgets
- Review preliminary budgets
- Develop initial schedules
- Project potential staffing needs
- Attend treasury pre-qualification and qualification meeting, as needed

2. Does your firm provide election campaign services? Briefly explain.

Yes, with our strategies in place and volunteers comfortable with the process, executing the plan begins. Frank Rewold and Son Inc. can be an active participant in helping educate the community and district keep the plan on task and assist in the committee coordination, if the district so desires. In addition to donating our offices for the telemarketing campaign, we have helped our clients coach community led committees in various strategies that will achieve a successful outcome:

- Letters to newspapers editors
- Internet campaigns
- Telemarketer scripts
- Flyer and mailing design
- Poll watcher organization
- Organize speaker’s bureau volunteering

3. Briefly explain your technical services and estimating capabilities.

a. Itemize at what points in the project will your firm produce estimates.

Sage 300 Construction and Real Estate (CRE) enables us to control costs. It is a construction management system that offers functionality for takeoff, cost estimating, accounting, and project, document, and service management. Sage 300 CRE provides a deep level of accounting functionality. Accounting modules such as accounts payable, general ledger, accounts receivable, and payroll processing are standard. In addition, it tracks approved budgets, project costs, administers contract changes, generates submittal, transmittal, drawing, and contractor logs to keep a project progressing forward in an organized way.

Rewold will provide a minimum of three (3) budget estimates during the pre-construction phase of the project. Typically, estimates are delivered during the schematic and design/development stages and at owners approval. To ensure budget accuracy, we perform another estimate when the construction drawings are at 50-65% completion. The preconstruction services in the CM arrangement minimize the risk of delay and surprise during actual construction.

4. Briefly explain your construction phase services.

1. CODES/REGULATIONS
   - Inspections

2. CONSTRUCTION ADMINISTRATION
   - Monthly progress payment/billings
   - Issue checks; obtain sworn statements
   - Administer change order requests

3. SAFETY PROGRAM
   - Tool box talks
   - Pre-task planning
   - Monitor project safety

4. QUALITY CONTROL SYSTEM
   - Submit shop drawings for review
   - Direct/coordinate/monitor all labor contractors
   - Administer contractor billings

5. PROGRESS & COMMUNICATION
   - Establish jobsite meetings with owner and architect
   - Mobilize jobsite
   - Pre-task planning
SECTION THREE EXPERIENCE
1. Provide a list if all major projects, including similar and relevant projects, your firm has in progress or has completed in the past ten years. Include the name of the Project, Owner, Owner’s contact information, construction value and percent complete.

Please see the following pages.

2. Have you been associated with any projects that were not completed on time causing the start of school to be delayed?

Frank Rewold and Son Inc. takes pride in having never missed the first day of school!

3. On one page, describe how your company stays up-to-date on education code and regulatory requirements.

In 1996, during her term as Chairperson for the Oakland County School Board Legislative Committee, Darlene Janulis, worked tirelessly with the Michigan State Legislature to revise the Michigan School Code from Limited Powers to General Powers. With almost 20 years’ experience in legislative affairs regarding public education, she continues to monitor the educational code and regulatory requirements. Darlene attends Michigan School Business Officials (MSBO) conferences, seminars, and regional School Business Officials (SBO) meetings, network with legislative liaisons regarding proposed changes in the education code and regulatory requirements. Likewise, (MASB), she continues to teach a class in Capital Planning, Darlene connects with attorneys that specialize in public education for clarification.

Additionally, educational codes and regulatory requirements are addressed during our preconstruction process. Frank Rewold and Son maintains contact with architect and consultant personnel familiar with the Michigan Bureau of Construction Codes Plan Review Division and Michigan Bureau of Fire Services. Code databases are updated, interpreted, and maintained regularly to ensure issues are addressed and resolved in a timely manner. In addition to an up-to-date database, Rewold compiles and analyzes a “lessons learned” folder frequently. Available organizationally-wide, employees share recently or previously discovered “lessons” consequently minimizing the chances of recurrence. Pertinent changes are shared in weekly meetings and monthly newsletters.

4. Describe your most recent K-12 project bid results. List the bid categories with number of bidders for each. Include your estimated amount per category and apparent award amount.

- **Hugger Elementary**
  - # of Bid Categories = 25
  - # of Bidders = 93
  - Budget Amount = $10,463,209
  - Contract Awards = $7,674,908
  - Note: the building was redesigned after our last budget to save money because the initial scope was too costly.

- **Musson Elementary**
  - # of Bid Categories = 24
  - # of Bidders = 75
  - Budget Amount = $10,368,802
  - Contract Awards = $7,567,454
  - Note: the building was redesigned after our last budget to save money because the initial scope was too costly.

- **Rochester High School**
  - # of Bid Categories = 37
  - # of Bidders = 102
  - Budget Amount = $16,841,101
  - Contract Awards = $17,228,827

- **West Middle School**
  - # of Bid Categories = 29
  - # of Bidders = 105
  - Budget Amount = $3,271,913
  - Contract Awards = $3,177,544

- **Baldwin Elementary**
  - # of Bid Categories = 21
  - # of Bidders = 64
  - Budget Amount = $3,754,308
  - Contract Awards = $3,407,165
<table>
<thead>
<tr>
<th>Project</th>
<th>Owner</th>
<th>Architect</th>
<th>Contract Amount</th>
<th>Percent Complete</th>
<th>Scheduled Completion Date</th>
<th>Contact</th>
<th>Percentage Of Work Performed With Own Forces</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project ALMMII Office Buildout</strong></td>
<td>Lift Technologies/IACMI</td>
<td>Harley Ellis Devereaux</td>
<td>$7.8M</td>
<td>35%</td>
<td>Fall 2017</td>
<td>Delf Dodge 313.309.9151</td>
<td>1%</td>
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<td><strong>Oakland University Student Housing</strong></td>
<td>Oakland University</td>
<td>Neumann Smith Architecture</td>
<td>$77M</td>
<td>10%</td>
<td>Fall 2018</td>
<td>Maria Michalowski 248.370.2660</td>
<td>0%</td>
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<tr>
<td><strong>PAR Pharmaceuticals Suite C</strong></td>
<td>PAR Sterile Products LLC.</td>
<td>IPS</td>
<td>$22M</td>
<td>2%</td>
<td>Spring 2017</td>
<td>Bryan Kistner 269.207.2808</td>
<td>0%</td>
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<tr>
<td><strong>Rochester Community Schools 2015 Bond</strong></td>
<td>Rochester Community Schools</td>
<td>French Associates</td>
<td>$123M</td>
<td>15%</td>
<td>Fall 2020</td>
<td>Dr. Robert Shaner 248.726.3100</td>
<td>0%</td>
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<td><strong>Bloomfield Hills Country Club Renovation</strong></td>
<td>Bloomfield Hills Country Club</td>
<td>Michael Willoughby</td>
<td>$5M</td>
<td>70%</td>
<td>Summer 2017</td>
<td>Nick Graczyk 248.723.5070</td>
<td>2%</td>
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<tr>
<td><strong>Taubman Offices</strong></td>
<td>Taubman</td>
<td>Smith Group</td>
<td>$11.7M</td>
<td>8%</td>
<td>Spring 2018</td>
<td>Pat Mason 248.258.7254</td>
<td>1%</td>
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<td>Project</td>
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<td>Contact</td>
<td>Percentage Of Work Performed With Own Forces</td>
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<td>Project  Calvary Evangelical Lutheran Church</td>
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<td>AKA Architects</td>
<td>Bidding</td>
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<td>Summer 2017</td>
<td>Scott Thams 248.625.3288</td>
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<td>Project  Carhartt Office Build Out</td>
<td>Carhartt Inc.</td>
<td>Von Staden Architects</td>
<td>$5.3M</td>
<td>Fall 2016</td>
<td>Gus Kandah 313.271.8460</td>
<td>1%</td>
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<td>Project  CORE First Center Improvements</td>
<td>Iron Pointe Partners</td>
<td>ReAlta Group</td>
<td>$1.4M</td>
<td>80%</td>
<td>Summer 2017</td>
<td>Anthony Pinto 1%</td>
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<td>Project  Cromaine Library Addition</td>
<td>Cromaine Library</td>
<td>D2 Architects</td>
<td>$400,000</td>
<td>50%</td>
<td>Summer 2017</td>
<td>Cecilia Marlow 810.632.5200</td>
<td>1%</td>
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<tr>
<td>Project  Oakland County Animal Shelter and Pet Adoption Center</td>
<td>Oakland County</td>
<td>SAA Architects</td>
<td>$13.4M</td>
<td>26%</td>
<td>Fall 2017</td>
<td>Matt MacDougall 248.858.0133</td>
<td>1%</td>
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<tr>
<td>Project  Rochester College Garth Pleasant Arena</td>
<td>Rochester College</td>
<td>French Associates</td>
<td>$4.5M</td>
<td>97%</td>
<td>Winter 2017</td>
<td>Tom Rellinger 248.218.2000</td>
<td>1%</td>
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</table>
Project Henry Ford Estate and Courtyard
Owner Henry Ford Estate
Architect Quinn Evans Architects
Contract Amount $1.8M
Completion Date Spring 2016
Contact Karen Marzione 313.884.4222
Percentage Of Work Performed With Own Forces 0%

Project Oakland University Student Housing
Owner Oakland University
Architect Neumann Smith Architecture
Contract Amount $77M
Percent Complete 1%
Scheduled Completion Date Fall 2018
Contact Maria Michalowski 248.370.2660
Percentage Of Work Performed With Own Forces 0%

Project PAR Pharmaceuticals Suite C
Owner PAR Sterile Products LLC.
Architect IPS
Contract Amount $22M
Percent Complete 75%
Scheduled Completion Date Summer 2017
Contact Bryan Kistner 269.207.2808
Percentage Of Work Performed With Own Forces 0%

Project Rochester Community Schools 2015 Bond
Owner Rochester Community Schools
Architect French Associates
Contract Amount $123M
Percent Complete 2%
Scheduled Completion Date Fall 2020
Contact Pete Muscio 248.726.4611
Percentage Of Work Performed With Own Forces 0%

Project St. Regis Catholic Church
Owner Archdiocese of Detroit
Architect Ehersman Architecture
Contract Amount $3.1M
Completion Date Summer 2016
Contact Frank Macdonell 313.237.5845
Percentage Of Work Performed With Own Forces 0%

Project Walnut Creek Country Club
Owner Walnut Creek Country Club
Architect NORR Architecture
Contract Amount $3.3M
Completion Date Summer 2016
Contact Lisa Robach 313.324.3160
Percentage Of Work Performed With Own Forces 0%
Project  Michigan State University Intercollegiate Golf Facility
Owner Michigan State University
Architect TMP Architecture
Contract Amount $4.5 M
Completion Date Spring 2016
Contact Todd Wilson 517.432.4355
Percentage Of Work Performed With Own Forces 1%

Project  Leader Dogs for the Blind New Kennel Addition
Owner Leader Dogs for the Blind
Architect Fusco, Schafer, Pappas Architects
Contract Amount $11.5 M
Completion Date Winter 2016
Contact Rod Haneline 248.651.9011
Percentage Of Work Performed With Own Forces 2%

Project  Trinity Lutheran Church
Owner Trinity Lutheran Church
Architect Merrit Cieslak Design
Contract Amount $3.7 M
Percent Complete 30%
Completion Date Winter 2016
Contact Philip Price 810.651.9061
Percentage Of Work Performed With Own Forces 0%

Project  Northfield Township Area Library
Owner Northfield Township Area Library
Architect Fanning Howey Architecture
Contract Amount $850,000
Completion Date Spring 2016
Contact Zaley Nelson 734.449.0066
Percentage Of Work Performed With Own Forces 0%

Project  Walsh College Addition
Owner Walsh College
Architect Valerio Dewalt Train
Contract Amount $12.3M
Completion Date Fall 2016
Contact Chris Stout 248.689.8282
Percentage Of Work Performed With Own Forces 2%

Project  Lawrence Technological University Athletic Complex
Owner Lawrence Technological University
Architect The Collaborative
Contract Amount $1.3M
Completion Date Fall 2016
Contact Joe Veryser 248.204.2818
Percentage Of Work Performed With Own Forces 1%

Project  Michigan State University Intercollegiate Golf Facility
Owner Michigan State University
Architect TMP Architecture
Contract Amount $4.5 M
Completion Date Spring 2016
Contact Todd Wilson 517.432.4355
Percentage Of Work Performed With Own Forces 1%

Project  Leader Dogs for the Blind New Kennel Addition
Owner Leader Dogs for the Blind
Architect Fusco, Schafer, Pappas Architects
Contract Amount $11.5 M
Completion Date Winter 2016
Contact Rod Haneline 248.651.9011
Percentage Of Work Performed With Own Forces 2%

Project  Trinity Lutheran Church
Owner Trinity Lutheran Church
Architect Merrit Cieslak Design
Contract Amount $3.7 M
Percent Complete 30%
Completion Date Winter 2016
Contact Philip Price 810.651.9061
Percentage Of Work Performed With Own Forces 0%

Project  Northfield Township Area Library
Owner Northfield Township Area Library
Architect Fanning Howey Architecture
Contract Amount $850,000
Completion Date Spring 2016
Contact Zaley Nelson 734.449.0066
Percentage Of Work Performed With Own Forces 0%
SECTION THREE: EXPERIENCE

Project  KUKA Systems North America LLC.
Owner  KUKA Systems North America LLC.
Architect  MacDonell Associates Architects
Contract Amount  $8 M
Completion Date  Winter 2015
Contact  Todd Bell 248.302.0158
Percentage Of Work Performed With Own Forces  0%

Project  University Liggett School Athletic Complex
Owner  University Liggett School
Architect  360 Architecture
Contract Amount  $7.3 M
Completion Date  Fall 2016
Contact  Jon Neville 313.884.4444
Percentage Of Work Performed With Own Forces  0%

Project  Walsh College Addition
Owner  Walsh College
Architect  Valerio Dewalt Train Associates
Contract Amount  $12 M
Completion Date  Spring 2016
Contact  Chris Stout 248.689.8282
Percentage Of Work Performed With Own Forces  0%

Project  HAVEN Foundation
Owner  HAVEN Foundation
Architect  Stucky Vitale Architects
Contract Amount  $6.5 M
Completion Date  Winter 2015
Contact  Marianne Dwyer 248.343.1284
Percentage Of Work Performed With Own Forces  0%

Project  Methode Electric
Owner  Methode Electronics Inc.
Architect  Heins & Kwapis Architects
Contract Amount  $1.5 M
Completion Date  Winter 2016
Contact  Paul B. Maerz Jr, Director - 217.919.0800 ext. 4409
Percentage Of Work Performed With Own Forces  0%

Project  Jimmy John’s Stadium
Owner  General Sports
Architect  Pendulum Architects
Contract Amount  $12 M
Completion Date  Spring 2016
Contact  Andy Appleby 248.601.2200
Percentage Of Work Performed With Own Forces  0%
<table>
<thead>
<tr>
<th>Project</th>
<th>Owner</th>
<th>Architect</th>
<th>Contract Amount</th>
<th>Completion Date</th>
<th>Contact</th>
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<tbody>
<tr>
<td>Project Stanley Black and Decker Expansion</td>
<td>Owner Stanley Black and Decker</td>
<td>Architect MacDonell Associates</td>
<td>$4.3 M</td>
<td>Fall 2015</td>
<td>Mark Cornish 586.949.0440 ext. 389</td>
<td>0%</td>
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<tr>
<td>Project Lourdes Nursing Home</td>
<td>Owner Lourdes Senior Community</td>
<td>Architect Post Associates</td>
<td>$10 M</td>
<td>Winter 2015</td>
<td>Sister Maureen Comer 248.618.6362</td>
<td>0%</td>
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<tr>
<td>Project SS. John &amp; Paul Catholic Parish</td>
<td>Owner SS. John &amp; Paul Catholic Parish</td>
<td>Architect Steve Auger and Associates</td>
<td>$2.3 M</td>
<td>Summer 2015</td>
<td>Father Dave Buersmeyer 586.781.9010</td>
<td>0%</td>
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<tr>
<td>Project St. Regis Catholic Parish</td>
<td>Owner Archdiocese of Detroit</td>
<td>Architect Constantine George Pappas AIA</td>
<td>$2.3 M</td>
<td>Summer 2015</td>
<td>Monsignor C. Kosanke 248.646.2268</td>
<td>0%</td>
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<tr>
<td>Project Caretel Inns - Linden</td>
<td>Owner Caretel Inns</td>
<td>Architect Interface Architecture &amp; Design</td>
<td>$3.5 M</td>
<td>Winter 2015</td>
<td>Jamie D'Angelo 248.543.7300</td>
<td>0%</td>
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<tr>
<td>Project City of Rochester Parking Platform(s)</td>
<td>Owner City of Rochester</td>
<td>Architect Rich Associates</td>
<td>$12 M</td>
<td>Fall 2015</td>
<td>Jaymes Vettraino 248.651.9010</td>
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<tr>
<td>Project St. Regis Catholic Parish</td>
<td>Owner Archdiocese of Detroit</td>
<td>Architect Constantine George Pappas AIA</td>
<td>$2.3 M</td>
<td>Summer 2015</td>
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<td>Project Caretel Inns - Linden</td>
<td>Owner Caretel Inns</td>
<td>Architect Interface Architecture &amp; Design</td>
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<td>Winter 2015</td>
<td>Jamie D'Angelo 248.543.7300</td>
<td>0%</td>
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</table>
SECTION THREE: EXPERIENCE

Project
Owner
Architect
Contract Amount
Completion Date
Contact
Percentage Of Work Performed With Own Forces

Palace of Auburn Hills ADA Platforms & Upgrade
Owner Palace of Auburn Hills
Architect NA
Contract Amount $1.9 M
Completion Date 2013
Contact Mario Etemad 248.377.8618
Percentage Of Work Performed With Own Forces 0%

JHP Cafeteria/Training Center
Owner JHP Pharmaceuticals
Architect French Associates Architects
Contract Amount $750,000
Completion Date Spring 2014
Contact Bryan Kistner 248.656.5230
Percentage Of Work Performed With Own Forces 0%

Michigan Schools and Government Credit Union
Owner Michigan Schools and Government Credit Union
Architect Landry-Cekauskas
Contract Amount $5.5
Completion Date Fall 2014
Contact Bill Walton 586.263.660
Percentage Of Work Performed With Own Forces 0%

Rivers Community Church
Owner Rivers Community Church
Architect Lindhout Assoc,
Contract Amount $6.7 M
Completion Date Winter 2015
Contact Mark Fergo 810.991.1116
Percentage Of Work Performed With Own Forces 0%

Oakland County Groveland Oaks
Owner Oakland County Purchasing
Architect NA
Contract Amount $559,591
Completion Date Spring 2014
Contact Penny Knope 248.858.0163
Percentage Of Work Performed With Own Forces 0%

Buff Whelan Cheverolet
Owner Buff Whelan
Architect Guido Architects
Contract Amount $1.1 M
Completion Date Spring 2014
Contact Jack Boss 866.234.6266
Percentage Of Work Performed With Own Forces 0%
SECTION THREE: EXPERIENCE

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<thead>
<tr>
<th>Project</th>
<th>Jim Riehl's Friendly Automotive Group</th>
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<tbody>
<tr>
<td>Owner</td>
<td>Jim Riehl</td>
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<tr>
<td>Architect</td>
<td>Forchery-Martin Architecture</td>
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<td>Contract Amount</td>
<td>$850,000</td>
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<td>Completion Date</td>
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<td>Percentage Of Work Performed With Own Forces</td>
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<td>Harley Ellis Devereaux</td>
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<td>Contract Amount</td>
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<tr>
<td>Contact</td>
<td>Joeseph Furwa 248.233.0092</td>
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<td>Owner</td>
<td>Notre Dame Prepatory School</td>
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<td>Completion Date</td>
<td>Summer 2014</td>
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<tr>
<td>Contact</td>
<td>John Grossman 248.373.5300</td>
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<td>Percentage Of Work Performed With Own Forces</td>
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<th>Project</th>
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<td>Owner</td>
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<tr>
<td>Architect</td>
<td>Forchery-Martin Architecture</td>
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<td>Contract Amount</td>
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<td>Completion Date</td>
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<td>Contact</td>
<td>Jim Riehl 586.979.8700</td>
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<td>Contact</td>
<td>Craig Cutler 313.881.8000</td>
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<td>Contact</td>
<td>Jim Dunleavy 248.858.4647</td>
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SECTION THREE: EXPERIENCE

Project                                Above & Beyond Childcare
Owner                  Jay Mitchell
Architect Neumann Smith Architecture
Contract Amount $1 M
Completion Date Summer 2014
Contact                                                                                 Jay Mitchell 248.651.8197
Percentage Of Work Performed With Own Forces 0%

Project McAuley Center - Catherine's Place
Owner    Sisters of Mercy West Midwest Region
Architect Harley Ellis Devereaux
Contract Amount $2.6 M
Completion Date Fall 2013
Contact Katie Hayes  248.473.7150
Percentage Of Work Performed With Own Forces 0%

Project  New Student Housing
Owner Oakland University
Architect Neumann Smith Architecture
Contract Amount $24M
Completion Date Summer 2014
Contact Steve Zmich 248.370.4641
Percentage Of Work Performed With Own Forces 0%

Project School of Medicine Auditorium Renovations
Owner Oakland University
Architect SHW Group
Contract Amount $1,250,000
Completion Date Fall 2013
Contact Stuart Rose 248.370.2417
Percentage Of Work Performed With Own Forces 0%

Project  jv Crittenton Cornerstone South Tower Addition
Owner Crittenton Hospital Medical Center
Architect Harley Ellis Devereaux
Contract Amount $56,048,751
Completion Date Winter 2014
Contact Monte Oberlee 248.652.5397
Percentage Of Work Performed With Own Forces 0%
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<td>SHW Group Office Addition</td>
<td>SHW Group</td>
<td>SHW Group</td>
<td>$2.5 M</td>
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<td>Justin Wieber 248.336.4778</td>
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<td>Continental Services Addition</td>
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<td>Rossetti Associates</td>
<td>$3.5 M</td>
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<td>JHP Pharmaceuticals Laboratory &amp; Office Building</td>
<td>JHP Pharmaceuticals</td>
<td>French Associates</td>
<td>$8 M</td>
<td>May 2013</td>
<td>Bryan Kistner 248.656.5250</td>
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<td>Rugby Grille</td>
<td>The Townsend Hotel</td>
<td>Victor Saroki Associates</td>
<td>$300,000</td>
<td>Spring 2013</td>
<td>Victor Saroki 248.258.5707</td>
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<td>City of Oak Park Municipal Complex</td>
<td>City of Oak Park</td>
<td>Harley Ellis Devereaux</td>
<td>$2.1 M</td>
<td>March 2013</td>
<td>Kevin Yee 248.691.7168</td>
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SECTION THREE: EXPERIENCE

Project | Holy Name Catholic Church
Owner    | Holy Name Catholic Church
Architect| Saroki Architecture
Contract Amount | $1.7 M
Completion Date | 2013
Contact    | Debbi Brown 313.237.5845
Percentage Of Work Performed With Own Forces | 0%

Project | Palace of Auburn Hills HVAC
Owner    | Palace of Auburn Hills
Architect| NA
Contract Amount | $1.5 M
Completion Date | 2013
Contact    | Mario Etemad 248.377.8618
Percentage Of Work Performed With Own Forces | 0%

Project | Palace of Auburn Hills 200 Level Suites
Owner    | Palace of Auburn Hills
Architect| Rossetti Architecture
Contract Amount | $750,000
Completion Date | 2013
Contact    | Mario Etemad 248.377.8618
Percentage Of Work Performed With Own Forces | 0%

Project | Palace of Auburn Hills 100 Level Hallways
Owner    | Palace of Auburn Hills
Architect| Rossetti Architecture
Contract Amount | $850,000
Completion Date | 2013
Contact    | Mario Etemad 248.377.8618
Percentage Of Work Performed With Own Forces | 0%

Project | Palace of Auburn Hills Club West
Owner    | Palace of Auburn Hills
Architect| Rossetti Architecture
Contract Amount | $500,000
Completion Date | 2013
Contact    | Mario Etemad 248.377.8618
Percentage Of Work Performed With Own Forces | 0%
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<th>Contract Amount</th>
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<td>Project Auburn Hills Oakland University Center</td>
<td>Oakland University</td>
<td>NA</td>
<td>$800,000</td>
<td>2013</td>
<td>Steve Zmich 248.370.4641</td>
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<td>Project Kensington North</td>
<td>Kensington Community Church</td>
<td>Stephen Auger + Associates Architects, Inc</td>
<td>$6.7 M</td>
<td>Winter 2012</td>
<td>Jim Mayes 248.786.0600</td>
<td>0%</td>
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<td>Project Madonna University Softball Complex</td>
<td>Madonna University</td>
<td>Grissim Metz Andriese</td>
<td>$1.5 M</td>
<td>Fall 2012</td>
<td>Craig Flickinger 734.432.5726</td>
<td>0%</td>
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<tr>
<td>Project The Palace of Auburn Hills</td>
<td>Platinum Equity</td>
<td>Rossetti Associates</td>
<td>$24 M</td>
<td>Fall 2012</td>
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<td>Contract Amount</td>
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<td>The Neighborhood Club</td>
<td>City of Grosse Pointe</td>
<td>Hobbs + Black Architects</td>
<td>$10.8 M</td>
<td>Winter 2012</td>
<td>Alicia Washeleski 248.223.3811</td>
<td>0%</td>
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<td>Pinckney Community Public Library</td>
<td>Pinckney Community Public Library</td>
<td>Merritt Cieslak Design</td>
<td>$2 M</td>
<td></td>
<td>Hope Siasoco 734.878.3888</td>
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<tr>
<td>Welcome Center</td>
<td>Henry Ford Community College</td>
<td>SHW Group</td>
<td>$2.4 M</td>
<td>Spring 2012</td>
<td>Tony Greco 313.317.6605</td>
<td>0%</td>
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<tr>
<td>The Palace of Auburn Hills</td>
<td>Platinum Equity</td>
<td>Rossetti Associates</td>
<td>$2.6 M</td>
<td>Spring 2012</td>
<td>Mario Etemad 248.377.8618</td>
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<tr>
<td>Buff Whelan Chevrolet</td>
<td>Buff Whelan</td>
<td>Guido Architects Inc.</td>
<td>$840,000</td>
<td>Spring 2012</td>
<td>Kerry Whelan-Thieleke 586.939.7300</td>
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<tr>
<td>Suburban Cadillac Buick of Troy</td>
<td>The Suburban Collection</td>
<td>Studio Design ST</td>
<td>$3 M</td>
<td>Spring 2012</td>
<td>Tim Leroy 248.643.0070</td>
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<td>Comerica Troy</td>
<td>Comerica Bank</td>
<td>Constantine Pappas</td>
<td>$500,000</td>
<td>2011</td>
<td>Paula Eckhout 248.371.5000</td>
<td>0%</td>
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<td>Comerica Detroit</td>
<td>Comerica Bank</td>
<td>Niagara Murano</td>
<td>$500,000</td>
<td>2011</td>
<td>Leonard Murz 248.371.7157</td>
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<td>Pixley Funeral Home</td>
<td>Pixley Funeral Home</td>
<td>Heins &amp; Kwapis</td>
<td>$1.4 M</td>
<td>Fall 2011</td>
<td>John Cesmirosky 713.525.9089</td>
<td>0%</td>
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<tr>
<td>Madonna University Soccer Fields</td>
<td>Madonna University</td>
<td>Grissim Metz Andriese</td>
<td>$1.6 M</td>
<td>Winter 2011</td>
<td>Chuck Bisel 586.808.3629</td>
<td>0%</td>
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<td>Cranbrook Art Museum &amp; Library</td>
<td>Cranbrook Educational Community</td>
<td>Smith Group</td>
<td>$17 M</td>
<td>Spring 2011</td>
<td>Dominic DiMarco 248.645.3080</td>
<td>0%</td>
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</table>
Project  Cranbrook Girls’ Middle School
Owner Cranbrook Educational Community
Architect Ghafarii Associates Inc
Contract Amount $17 M
Completion Date Spring 2011
Contact Dominic DiMarco 248.645.3080
Percentage Of Work Performed With Own Forces 0%

Project  Oakland County International Airport
Owner Oakland County
Architect Neumann Smith Architecture
Contract Amount $5.7M
Completion Date Summer 2011
Contact Karl Randall 248.666.3900
Percentage Of Work Performed With Own Forces 0%

Project  Mercedes Benz of Rochester
Owner Mercedes Benz of Rochester
Architect Gillett Associates
Contract Amount $600,000
Completion Date Spring 2011
Contact CJ Ghesquiere 248.652.3800
Percentage Of Work Performed With Own Forces 0%

Project  Bharatiya Temple
Owner Bharatiya Temple
Architect DRN & Associates, Architects, PC
Contract Amount $5.2 M
Completion Date Winter 2011
Contact Doug Necci 248.478.3423
Percentage Of Work Performed With Own Forces 0%

Project  Orion Pointe New Build
Owner Orion Pointe LLC.
Architect Steve Auger + Associates
Contract Amount $2 M
Completion Date Spring 2011
Contact Keri Vaught 248.232.0082
Percentage Of Work Performed With Own Forces 0%
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<th>Contract Amount</th>
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<td>Private</td>
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<td>$5.2 M</td>
<td>2011</td>
<td>Todd Young 248.646.4900</td>
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<td>Lutheran Church of the Redeemer</td>
<td>Lutheran Church of the Redeemer</td>
<td>Merrit, McPherson, Cieslak</td>
<td>$3.1 M</td>
<td>2011</td>
<td>Joseph Conte 248.644.4010</td>
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<td>Hope United Church of Christ</td>
<td>Hope United Church of Christ</td>
<td>Hobbs &amp; Black Architects</td>
<td>$2.2 M</td>
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<td>Wilbur Pfromm 586.296.8730</td>
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<td>Science Laboratory</td>
<td>Lawrence Technological University</td>
<td>iDesign Solutions</td>
<td>$900,000</td>
<td>Fall 2011</td>
<td>Joe Veryser 248.755.2771</td>
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<td>Private Residence</td>
<td>Private</td>
<td>Young &amp; Young Architects Inc.</td>
<td>$5.5 M</td>
<td>Winter 2011</td>
<td>George Fetsco 248.659.3278</td>
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Project: Renaissance Spa
Owner: Renaissance Spa L.L.C.
Contract Amount: $2.8 M
Completion Date: Winter 2010
Contact: Patricia LaFrance-Pike 586.786.0600
Percentage Of Work Performed With Own Forces: 0%

Project: Marywood Nursing Care Center
Owner: Marion Village Corporation
Architect: Fusco, Shaffer & Pappas
Contract Amount: $11.5 M
Completion Date: Fall 2010
Contact: John Mimnaugh 734.464.0600
Percentage Of Work Performed With Own Forces: 0%

Project: Kensington South Lobby
Owner: Kensington Community Church
Architect: Stephen Auger + Associates Architects, Inc
Contract Amount: $1.8 M
Completion Date: Winter 2010
Contact: Jim Mayes 248.786.0600
Percentage Of Work Performed With Own Forces: 0%

Project: Presbyterian Villages - East Harbor Chapel
Owner: Presbyterian Villages of Michigan
Architect: Clifford N. Wright Architects, PLLC
Contract Amount: $932,600
Completion Date: Summer 2010
Contact: Nathan Keup 248.281.2055
Percentage Of Work Performed With Own Forces: 0%

Project: Ferndale Public Library
Owner: City of Ferndale
Architect: Penchansky Whisler Architects
Contract Amount: $4 M
Completion Date: Summer 2010
Contact: Jessica Keyser 248.546.2504
Percentage Of Work Performed With Own Forces: 0%

Project: Orion Pointe Office Building
Owner: Orion Pointe LLC.
Contract Amount: $6.0 M
Completion Date: Summer 2010
Contact: Steve Auger 248.814.9160
Percentage Of Work Performed With Own Forces: 0%
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<th>Completion Date</th>
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<td>United Methodist Church - Lake Orion</td>
<td>United Methodist Church</td>
<td>Stephen Auger + Associates Architects, Inc.</td>
<td>$2.1 M</td>
<td>Fall 2009</td>
<td>Jack Brown 248.391.0753</td>
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<td>Grosse Pointe St. Paul on the Lake</td>
<td>Archdiocese of Detroit</td>
<td>Ehresman Associates, Inc.</td>
<td>$2.64 M</td>
<td>Fall 2009</td>
<td>Chris Blake 313.881.6100</td>
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<td>Premier Surgical Center of Michigan</td>
<td>Shady Lane Development Inc.</td>
<td>Studio B Architects</td>
<td>$6 M</td>
<td>Fall 2009</td>
<td>Linda Jenkins 586.236.5043</td>
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<td>Shelby Macomb Medical Mall</td>
<td>Shelby Macomb Medical Mall, LLC</td>
<td>French Associates, Inc.</td>
<td>$21 M</td>
<td>Summer 2009</td>
<td>Dr. Antonio Morreale 586.726.5566</td>
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<td>Waterford Church of Christ</td>
<td>Waterford Church of Christ</td>
<td>CBi Design, Inc.</td>
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<td>Robert Clarke 248.645.2605</td>
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<td>Owner</td>
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<tr>
<td>Contact</td>
<td>Ed Russell 313.882.9300</td>
<td>Amy Smith 248.650.6465</td>
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<tr>
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<th>63 Kercheval</th>
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<td>Contact</td>
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<td>Owner</td>
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<td>Contact</td>
<td>Mike Plez 248.563.1355</td>
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<td>Beery/Rio Associates</td>
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<tr>
<td>Contact</td>
<td>Laura Hester 810.571.0178</td>
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<td>Percentage Of Work Performed With Own Forces</td>
<td>0%</td>
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<table>
<thead>
<tr>
<th>Project</th>
<th>Mercedes Benz of Bloomfield Hills</th>
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</thead>
<tbody>
<tr>
<td>Owner</td>
<td>Estate Motors Ltd</td>
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</tr>
<tr>
<td>Architect</td>
<td>Gillett Associates Inc.</td>
<td></td>
</tr>
<tr>
<td>Contract Amount</td>
<td>$6 M</td>
<td></td>
</tr>
<tr>
<td>Completion Date</td>
<td>Winter 2009</td>
<td></td>
</tr>
<tr>
<td>Contact</td>
<td>Chuck Ghesquiere 248.644.8400</td>
<td></td>
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<td>Percentage Of Work Performed With Own Forces</td>
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<th>Project</th>
<th>Private Bank - Creekside</th>
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<tbody>
<tr>
<td>Owner</td>
<td>Private Bank</td>
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<tr>
<td>Architect</td>
<td>French Associates, Inc.</td>
<td></td>
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<tr>
<td>Contract Amount</td>
<td>$1 M</td>
<td></td>
</tr>
<tr>
<td>Completion Date</td>
<td>Winter 2009</td>
<td></td>
</tr>
<tr>
<td>Contact</td>
<td>Pat Botkin 248.652.9500</td>
<td></td>
</tr>
<tr>
<td>Percentage Of Work Performed With Own Forces</td>
<td>0%</td>
<td></td>
</tr>
</tbody>
</table>
Project
Owner
Architect
Contract Amount
Completion Date
Contact
Percentage Of Work Performed With Own Forces

**Faith Evangelical Church**
Faith Evangelical Church
Merritt McPherson Cieslak, P.C.
$4 M
Winter 2009
Pastor Jerry Brundle 248.651.3535
0%

**First Congregational Church**
First Congregational Church
Constantine George Pappas, AIA Architecture
$3.2 M
Winter 2009
Rev. David Wheeler 248.651.6225
0%

**United Methodist Church - Lake Orion**
United Methodist Church
Stephen Auger + Associates Architects, Inc.
$2.1 M
Fall 2009
Jack Brown 248.391.0753
0%

**St. Paul on the Lake**
Archdiocese of Detroit
Ehresman Associates, Inc
$2.64 M
Fall 2009
Chris Blake 313.881.6100
0%

**Waterford Church of Christ**
Waterford Church of Christ
CBi Design, Inc.
$1.5 M
Summer 2009
Robert Clarke 248.645.2605
0%

**Private Residence**
Private
Young & Young Architects Inc.
$16 M
Summer 2009
0%
SECTION THREE: EXPERIENCE

Project
Owner
Architect
Contract Amount
Completion Date
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces

Project
Owner
Architect
Contract Amount
Date of Completion
Contact
Percentage Of Work Performed With Own Forces
1. Provide an organizational chart showing your proposed team for the design and construction phases of our projects. Include a single page resume of each key individual highlighting experience with projects similar to ours.

Please see the following pages for project team resumes.

2. Provide recent personal references from K-12 Educational clients and architects for each of the key team members.

Please see next page for personal references.

3. Will you guarantee, by contract, that key personnel will be assigned to our project for the entire design and construction?

Yes, Frank Rewold and Son Inc will guarantee the key personnel will be assigned to our project for the entire design and construction.
2. Provide recent personal references from K-12 Educational clients and architects for each of the key team members.

**Mike Gagnon, project executive**  
Client: Madison District Public Schools  
Contact Name: Mr. Randy Speck, 248.953.5312  
Architect: Partners in Architecture  
Contact Name: David Gassen, 586.469.3600

**Jason Rewold, project estimator**  
Client: Lake Orion Community Schools  
Contact Name: Wes Goodman, 248.814.1798  
Architect: AKA Associates  
Contact Name: Steve Auger, 248.814.9160

**Kurt Ryder, jr. project estimator**  
Client: Lake Orion Community Schools  
Contact Name: Wes Goodman, 248.814.1798  
Architect: TMP Architecture  
Contact Name: Bob Farley, 248.338.4561

**Arden Becker, project manager**  
Client: Lake Orion Community Schools  
Contact Name: Wes Goodman, 248.814.1798  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377

**Margie Serra, asst. project manager**  
Client: Rochester Community Schools  
Contact Name: Robert Shaner, 248.726.3100  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377

**Mark Chase, site superintendent**  
Client: Rochester Community Schools  
Contact Name: Robert Shaner, 248.726.3100  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377

**Tim Stachura, site superintendent**  
Client: Rochester Community Schools  
Contact Name: Robert Shaner, 248.726.3100  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377

**Dan Jones, site superintendent**  
Client: Leader Dogs for the Blind  
Contact Name: Rod Hanline, 248.650.7100  
Architect: Fusco, Shaffer & Pappas, Inc.  
Contact Name: Jim Pappas, 248.543.4100

**Mel Gingiloski, site superintendent**  
Client: Oakland University  
Contact Name: Maria Michalowski, 248.370.2660  
Architect: Neumann Smith Architecture  
Contact Name: Stephen Geddert, 248.352.8310 x1120

**Shawn Champion, site superintendent**  
Client: Oakland University  
Contact Name: Maria Michalowski, 248.370.2660  
Architect: Neumann Smith Architecture  
Contact Name: Stephen Geddert, 248.352.8310 x1120

**Dan Nelson, site superintendent**  
Client: Cranbrook Educational Community  
Contact Name: Dominic DiMarco, 248.645.3100  
Architect: Neumann Smith Architecture  
Contact Name: Stephen Geddert, 248.352.8310 x1120

**Todd Schinzing, site superintendent**  
Client: Rochester Community Schools  
Contact Name: Robert Shaner, 248.726.3100  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377

**Steve Haverstick, site superintendent**  
Client: Rochester Community Schools  
Contact Name: Robert Shaner, 248.726.3100  
Architect: French Associates  
Contact Name: Paul A. Corneliussen, 248.656.1377
Frank Rewold
President/CEO

CONTACT
frewold@frankrewold.com
248.601.1220

EDUCATION
Western Michigan University
B.S. in Construction Supervision Management
Double Minor in Business & Engineering

QUALIFICATIONS
LEED® Green Associate - 2010

TENURE
43 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

Rochester Community Schools 1999, 2000, and 2004 Bonds
Rochester, Michigan
18 Projects • $244,000,000 • 1997-2005

Cranbrook Educational Community - Art Museum and Library
Bloomfield Hills, Michigan
60,000 sf • $13,000,000 • 2011

Cranbrook Educational Community - Kingswood Girls’ Middle School
Bloomfield Hills, Michigan
47,000 sf • $11,000,000 • 2011

University Liggett School - Athletic Complex
Grosse Pointe, Michigan
40,000 sf + (7) Fields • $7,250,000 • 2016
Mike Gagnon
Project Executive

CONTACT
mgagnon@frankrewold.com
248.601.1212

EDUCATION
Michigan Technological University
B.S. in Civil Engineering

TENURE
28 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

Madison Elementary
Madison Heights, Michigan
60,000 sf • $11,000,000 • 2014

South Lake School District
St. Clair Shores, Michigan
(6) Projects • $37,000,000 • 2008 and 2011 Bonds

Marlette Community Schools
Marlette, Michigan
(2) Projects • $5,500,000 • 2012

Center Line Public Schools
Warren, Michigan
(3) Projects • $5,000,000 • 2013
Jason Rewold
Project Estimator

CONTACT
jrewold@frankrewold.com
248.601.1245

EDUCATION
Western Michigan University
B.S. in Business Management

QUALIFICATIONS
LEED® Green Associate - 2014

TENURE
10 years

NOTABLE PROJECTS

Lake Orion Schools - Administrative Offices
Lake Orion, Michigan
10,000 sf • $275,000 • 2014

University Liggett School - Athletic Complex
Grosse Pointe, Michigan
40,000 sf + (7) Fields • $7,250,000 • 2016

Oakland University - Welcome Center
Rochester, Michigan
2,500 sf • $2,000,000 • 2014

Oakland University - O’Dowd Auditorium
Rochester, Michigan
5,700 sf • $2,000,000 • 2014

Oakland University - Sharf Clubhouse
Rochester, Michigan
10,000 sf • $4,000,000 • 2012
Kurt Ryder
Project Estimator

CONTACT
kryder@frankrewold.com
248.601.1226

EDUCATION
Michigan State University
B.S in Business Administration

QUALIFICATIONS
LEED® Green Associate - 2014
30-hour OSHA

MILITARY EXPERIENCE
United States Marine Corps
April 2007 to April 2013

TENURE
4 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

Lake Orion Schools - Administrative Offices
Lake Orion, Michigan
10,000 sf • $275,000 • 2014

Stanley Engineering and Fastening
Chesterfield, Michigan
30,000 sf • $3,767,289 • 2015

Michigan State University - Intercollegiate Golf Facility
Lansing, Michigan
15,000 sf • $4,500,000 • 2016

University Liggett School - Athletic Complex
Grosse Pointe, Michigan
40,000 sf + (7) Fields • $7,250,000 • 2016
Dave Dimoff
General Superintendent/Safety Coordinator

ddimoff@frankrewold.com
Office - 248.601.1246
Mobile - 248.310.0817

EDUCATION
Northern Michigan University
Oakland Community College

SAFETY COORDINATOR RESPONSIBILITIES AND QUALIFICATIONS
- IGSHPA Accredited Installer
- Michigan OSHA 30-Hour Training
- First Aid/CPR
- Masonry Certificate - Masonry Institute of MI
- Fall Protection and Competent Person Training
- Microsoft Project Software Training

TENURE
33 years

NOTABLE PROJECTS

Rochester Community Schools 1997, 2000, and 2004 Bonds
Rochester, Michigan
18 Projects • $244,000,000 • 1997-2005

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

Cranbrook Educational Community - Art Museum and Library
Bloomfield Hills, Michigan
60,000 sf • $13,000,000 • 2011

Cranbrook Educational Community - Kingswood Girls’ Middle School
Bloomfield Hills, Michigan
47,000 sf • $11,000,000 • 2011

University Liggett School - Athletic Complex
Grosse Pointe, Michigan
40,000 sf + (7) Fields • $7,250,000 • In progress
Arden Becker  
Sr. Project Manager

CONTACT  
abecker@frankrewold.com  
248.601.1230

EDUCATION  
Ferris State University  
B.S. in Construction Management  
A.S in Applied Science

QUALIFICATIONS  
OSHA 30-Hour Certification  
Strategic Negotiations Certification  
Asbestos Certification  
Lead Paint Renovator Certification  
Scaffold Competent Person Certification  
Drinking Water Operator D-5 Certification  
First Aid/CPR Training

TENURE  
13 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond  
Rochester, Michigan  
18 Projects • $123,000,000 • In progress

Clarkston Community School District  
Clarkston, Michigan  
(9) Projects • $83,735,000 • 2010

University of Michigan - Walgreen Drama center  
Ann Arbor, Michigan  
97,000 sf • $42,800,000 • 2007

Brandon School District  
Ortonville, Michigan  
(7) Projects • $73,400,000 • 2010

Hazel Park School District  
Hazel Park, Michigan  
(8) Projects • $54,000,000 • 2005
CONTACT
gferrera@frankrewold.com
248.601.1222

EDUCATION
Oakland University
Master of Business Administration
Lawrence Technological University
B.S. in Architecture

QUALIFICATIONS
LEED® AP - 2009

MILITARY EXPERIENCE
United States Army
Vietnam Veteran

TENURE
26 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

Rochester Community Schools 1997, 2000, and 2004 Bonds
Rochester, Michigan
18 Projects • $244,000,000 • 1997-2005

Cranbrook Educational Community - Art Museum and Library
Bloomfield Hills, Michigan
60,000 sf • $13,000,000 • 2011

Cranbrook Educational Community - Kingswood Girls’ Middle School
Bloomfield Hills, Michigan
47,000 sf • $11,000,000 • 2011

Warren Consolidated Schools
Warren, Michigan
18 Projects • $22,400,000 • 2006
Susan Welch  
Project Manager

CONTACT  
swelch@frankrewold.com  
248.601.1213

EDUCATION  
Ferris State University  
B.S. in Architectural Drafting and Technology

QUALIFICATIONS  
AutoCAD  
NavisWorks - Building Information Modeling (BIM) software

TENURE  
6 years

NOTABLE PROJECTS

Cranbrook Educational Community - Art Museum and Library  
Bloomfield Hills, Michigan  
60,000 sf • $18,400,000 • 2011

Cranbrook Educational Community - Kingswood Girls’ Middle School  
Bloomfield Hills, Michigan  
47,000 sf • $9,400,000 • 2011

Notre Dame Preparatory School  
Pontiac, Michigan  
(9) Projects • $1,500,000 • 2004-2015

Apostolic Church  
Auburn Hills, Michigan  
91,000 sf • $8,200,000 • 2006

Holy Name Catholic Church  
Birmingham, Michigan  
25,000 sf • $3,000,000 • 2012

Oxford Community Schools | 2017 Bond Election and Capital Improvements Projects  41
Margie Serra  
Assistant Project Manager

CONTACT  
mserra@frankrewold.com  
586.242.1347

EDUCATION  
Western Michigan University  
B.S. in Business Administration in Management

TENURE  
13 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond  
*Rochester, Michigan*  
18 Projects • $123,000,000 • In progress

Madison Elementary  
*Madison Heights, Michigan*  
60,000 sf • $11,000,000 • 2014

South Lake School District  
*St. Clair Shores, Michigan*  
(6) Projects • $37,000,000 • 2008 and 2011, AND 2014 Bonds

Marlette Community Schools  
*Marlette, Michigan*  
(2) Projects • $5,500,000 • 2012

Center Line Public Schools  
*Warren, Michigan*  
(3) Projects • $5,000,000 • 2013

Romeo Community School District  
*Romeo, Michigan*  
(8) Projects • $2,000,000 • 2011
Mark Chase  
Site Superintendent

CONTACT  
mchase@frankrewold.com  
248.929.2704

EDUCATION  
Bowling State Green University  
B.S. in Construction Management

QUALIFICATIONS  
Michigan OSHA 30-Hour Training  
First Aid/CPR

TENURE  
27 years

NOTABLE PROJECTS

Clarkston Community Schools  
Clarkston, Michigan  
(7) projects • $83,700,000 • 2005

Novi Community School District  
Novi, Michigan  
(4) Projects • $35,000,000 • 2009

Warren Woods Public Schools  
Warren, Michigan  
(8) projects • $47,000,000 • 2007

Battle Creek Public Schools  
Battle Creek, Michigan  
(4) projects • $69,000,000 • 2010

Oakland Schools  
Oakland County, Michigan  
(4) projects • $62,800,000 • 2007
Tim Stachura
Site Superintendent

tstachura@frankrewold.com
248.310.0821

EDUCATION
General Education

QUALIFICATIONS
LEED Green Associate - 2010
30-hour OSHA
CAM Certified
First Aid/CPR Training

TENURE
31 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

New Haven Elementary
Oakland County, Michigan
70,000 sf • $11,000,000 • 2004

New Haven Middle School
New Haven, Michigan
115,000 sf • $30,000,000 • 2005

Harper Woods Tyrone Elementary
Harper Woods, Michigan
80,000 sf • $12,000,000 • 2006

Harper Woods High School
Harper Woods, Michigan
153,000 sf • $31,000,000 • 2007

Oxford Community Schools | 2017 Bond Election and Capital Improvements Projects
Dan Jones
Site Superintendent

CONTACT

djones@frankrewold.com
248.310.0806

EDUCATION

Oakland Community College
Walsh College
Western Michigan University

QUALIFICATIONS

Michigan OSHA 30-Hour Training
First Aid/CPR

TENURE

34 years

NOTABLE PROJECTS

Rochester Community Schools, Rochester High School
Rochester, Michigan
200,000 sf  •  $25,300,000  •  2002

Rochester Community Schools, Brewster Elementary
Rochester, Michigan
10,000 sf  •  $1,400,000  •  2004

Rochester Community Schools, Hugger Elementary
Rochester, Michigan
10,000 sf  •  $1,350,000  •  2004

Rochester Community Schools, Van Hoosen Middle School
Rochester, Michigan
40,000 sf  •  $600,000  •  2005

Cranbrook Educational Community - Kingswood Girls’ Middle School
Bloomfield Hills, Michigan
47,000 sf  •  $11,000,000  •  2011
Mel Gingiloski
Site Superintendent

CONTACT
mgingiloski@frankrewold.com
248.310.0820

EDUCATION
General Studies

QUALIFICATIONS
Michigan OSHA 30-Hour Training
First Aid/CPR
Storm Cortex
Skytracker

TENURE
25 years

NOTABLE PROJECTS

Rochester Community Schools, Musson Elementary
*Rochester, Michigan*
50,000 sf • $1,300,000 • 2004

Rochester Community Schools, McGregor Elementary
*Rochester, Michigan*
80,000 sf • $10,800,000 • 2004

University Liggett School - Athletic Complex
*Grosse Pointe, Michigan*
40,000 sf + (7) Fields • $7,250,000 • 2016

Oakland University Oak View Hall
*Rochester, Michigan*
165,000 sf • $30,000,000 • 2014

Rochester College - Multiple Projects
*Rochester Hills, Michigan*
50,000 sf • $6,200,000 • 2005-2015
Shawn Champion
Site Superintendent

CONTACT
schampion@frankrewold.com
248.535.3990

EDUCATION
Michigan Technological University
B.S. in Civil Engineering

QUALIFICATIONS
LEED® AP - 2008
LEED® BD+C - 2009

Michigan OSHA 30-Hour Training
First Aid/CPR

TENURE
17 years

NOTABLE PROJECTS

Brandon School District
Ortonville, Michigan
(2) projects • $75,000,000 • 2009

Hazel Park Schools
Hazel Park, Michigan
(6) projects • $60,000,000 • 2003

Romeo Community Schools
Romeo, Michigan
(3) projects • $50,000,000 • 2002

Ferndale School District
Ferndale, Michigan
(4) projects • $50,000,000 • 2000

Cornerstone Schools
Detroit, Michigan
(2) projects • $5,000,000 • 2001
Dan Nelson
Site Superintendent

CONTACT
dnelson@frankrewold.com
248.310.6732

EDUCATION
Macomb College
General Studies

QUALIFICATIONS
Microsoft Project
AutoCad
Architectural Desktop
CPR/First Aid

TENURE
25 years

NOTABLE PROJECTS

Oakland University - Student Housing No. 9
Rochester, Michigan
290,000 sf • $78,000,000 • In progress

Warren Consolidated Schools
Warren, Michigan
18 Projects • $22,400,000 • 2006

Cranbrook Educational Community - Art Museum and Library
Bloomfield Hills, Michigan
60,000 sf • $18,400,000 • 2011

Meadowbrook Mansion Restorations
Rochester, Michigan
85,000 sf • $9,000,000 • 2004

Clinton-Macomb Public Library - Main Branch
Clinton Township, Michigan
27,730 sf • $18,400,000 • 2004
Todd Schinzing
Site Superintendent

CONTACT

tschinzing@frankrewold.com
248.804.8305

EDUCATION

Macomb Community College
A.S. in Construction Technology

QUALIFICATIONS

Michigan OSHA 30-Hour Training
First Aid/CPR

TENURE

15 years

NOTABLE PROJECTS

Rochester Community Schools 2015 Bond
Rochester, Michigan
18 Projects • $123,000,000 • In progress

St. Paul on the Lake Restoration
Grosse Pointe, Michigan
10,000 sf • $2,000,000 • 2016

SS. John and Paul Catholic Parish
Washington, Michigan
12,500 sf • $2,200,000 • 2015

Guest House Women’s Treatment Center
Lake Orion, Michigan
14,000 sf • $4,500,000 • 2014

Cranbrook Educational Community - Kingswood Girls’ Middle School
Bloomfield Hills, Michigan
47,000 sf • $11,000,000 • 2011
Contact

Steve Miller
Site Superintendent

CONTACT
smiller@frankrewold.com
248.762.1126

Education
Lawrence Technological University
Accounting and General Business Studies

Qualifications
State of Michigan Residential Builders License
Michigan OSHA 30-Hour Training
First Aid/CPR

Tenure
25 years

Notable Projects

ALMMII
Detroit, Michigan
14,000 sf • $1,400,000 • In progress

Wellbridge of Pinckney
Pinckney, Michigan
62,000 sf • $17,000,000 • 2015

Wellbridge of Fenton
Fenton, Michigan
62,000 sf • $13,000,000 • 2015

Medical Center Apartments
Detroit, Michigan
500 units • $11,000,000 • 2008

DTW International Terminal
Detroit, Michigan
2,400 sf • $2,500,000 • 2002

Oxford Community Schools | 2017 Bond Election and Capital Improvements Projects
Steve Haverstick
Site Superintendent

CONTACT
shaverstick@frankrewold.com
248.310.0810

EDUCATION
Oakland University
B.S. in Mechanical Engineering

QUALIFICATIONS
LEED® GA - 2014
Michigan OSHA 30-Hour Training
First Aid/CPR

TENURE
14 years

NOTABLE PROJECTS

Oakland University - O’Dowd Auditorium
Rochester, Michigan
5,700 sf • $2,000,000 • 2014

Oakland University - Welcome Center
Rochester, Michigan
2,500 sf • $2,000,000 • 2014

Jimmy John’s Stadium
Utica, Michigan
Regulation baseball field + 5,000 sf • $12,000,000 • 2016

Oakland County CM Agreement Contract
Multiple locations, Michigan
Various sf • + $5,000,000 • 2010-2015
Ryan Schaller
Project Engineer

rschaller@frankrewold.com
248.601.1240

Wayne State University
B.S. in Civil Engineering

LEED® Green Associate - 2014

3 years

Walsh College - Troy Renovations
Troy, Michigan
55,000 sf • $12,000,000 • 2016

Jimmy John’s Stadium
Utica, Michigan
Regulation baseball field + 5,000 sf • $12,000,000 • 2016

Lourdes Nursing and Rehabilitation Center
Waterford, Michigan
40,000 sf • $10,000,000 • 2015

Methode Electric Corporate Offices
Southfield, Michigan
34,000 sf • $1,500,000 • 2016

Michigan Schools and Government Credit Union
Troy, Michigan
80,000 sf • $4,985,000 • 2015
COMMUNITY SCHOOL EXPERIENCE
27 years

PROFESSIONAL SUMMARY
Darlene has 27 years of experience working with school districts. She has a background in finance and extensive experience in investment advisory work and marketing. Ms. Janulis retired from her local school board after seventeen years of service. Her experience in the political arena makes her a valuable resource for our clients when discussing bond project strategies. As her primary responsibility is client relations, she attends planning and public meetings to assist clients with communications regarding project financing solutions. She also works with community groups on winning election strategies.

She has been recognized by Michigan Association of School Boards (MASB), the National School Board Association, and Parent Teacher Association (PTA) for her volunteer work in public school governance. She continues her service to MASB by teaching classes on capital planning and winning school elections.

ASSOCIATIONS/AFFILIATIONS
Michigan School Board Association, Adjunct Staff Member, Capital Planning 213 - 10 years
MI - American Water Works Association
Legislative Day Committee Chair
Management & Administrative Practices Committee
Michigan Environmental Association
Michigan Water Network Committee
Exhibits Committee
Board of Education, Rochester Community Schools Trustee, 17 years
Michigan State University, Michigan Political Leadership Alumni Steering Committee
Alumni Steering Committee Chairperson
Michigan School’s Liquid Asset Fund, Board of Trustee, (4) years
Rochester Area Youth Assistance - 11 years
City of Rochester Hills, LDFA Board - (6) years
City of Rochester Hills, Historic Districts Commission (2) years
City of Rochester Hills Green Space Committee (3) years

EDUCATION/PROFESSIONAL DEVELOPMENT AND AWARDS
Michigan Association of School Board, Presidents Award
National Association of School Boards, Distinguished Service Award
Parent Teacher Association, Distinguished Service Award
NASD, General Securities Representative - Series 7 License
Investment Securities Products/Variable Contracts - Series 6 License
Uniform Securities Agent State Law Exam - Series 6
Fellowship, Michigan Political Leadership Program - Michigan State University
The Presidents Club - Sandler Sales Institute
1. What is your understanding of the scope of this project and the District Construction Management needs?

FRS understands that Oxford Community Schools will be seeking voter approval of a Bond Millage Election in November 2017 for the purposes of improving building systems in seven schools (HVAC, air-conditioning all elementary schools, building management system, etc.); site improvements (parking lots and sidewalks); roof replacement at select buildings; playground improvements; and energy efficiency.

2. Describe your work plan for our project.

Our approach is to be proactive. We will put forth the time and effort upfront to ensure that the short construction periods are productive and successful. In general there is just under $7,000,000 worth of construction to complete in the district each summer. That is a lot of work in a short period of time and to accomplish that the appropriate planning, organization, and preparation must be completed and that requires time and effort.

To that end we will provide a project executive to oversee the entire process, estimators as required to prepare budgets and planning as well as proper bidding, a project manager that will be fully involved in all planning and execution, a project engineer that will provide continuous support and consistency for all the projects, and direct supervision will be provided on all project sites for quality, schedule and safety.

Please see our staffing plan submitted with our fee structure.

3. Explain your approach to the establishment, use and management of contingency funds. What percent contingency do you recommend?

Contingency funds are used for different reasons at different stages of the project. In early budgets we would usually include a 10% to 12% contingency because the scope of the work is only loosely defined. As the scope is better defined and final budgets are prepared we would reduce that contingency to 7% to 9% because the scope is further defined and understood. Lastly we would include a 5% contingency with our final recommendations for contract award. This pot of money is available for unknowns, for corrections to bid documents, and even small owner changes. The contingency funds would not be spent without prior knowledge of the district, and then only for the purpose of bettering the current project.

4. Explain the involvement your company expects from the owner.

Our approach is centered on team collaboration. From experience and knowledge gained, Rewold believes the key to a successful owner relationship is:

- Clear communication
- Trust in construction knowledge
- Open-mindedness
- Understanding that we are all on the same team
- Timely decision making

5. Explain your policy regarding re-bidding and change order charges.

Frank Rewold and Son will rebid any required work; whether due to owner request, unsatisfactory bid coverage, incomplete bids, or unacceptable due to budget reasons.

Creating accurate and definitive work scopes before awarding subtrades eliminates disputes and creates a mutual understanding of what is expected from our trades. Changes in the scope of work are initiated by the architect through a bulletin, construction change directive, field directive due to field conditions, request for information response or owner request. A Change Order Request (COR) is prepared based on the cost of the work plus additional general and special conditions if they are associated with the change, reviewed by the owner, architect and project manager. The COR is signed by all three parties and a formal change order is prepared to add the cost to the contract. FRS does not bill additional fees for project changes.
6. Explain your definition and approach to general conditions.

General conditions is a very broad term. Our believe is that the general conditions are direct project costs that are one of three things:

1. Costs required for the CM to manage the project, office trailers, signage, temporary fencing, etc.
2. Costs for project requirements such as dumpsters, temporary enclosures, winter conditions, safety related issues, permits, etc. that are in the best interest of the owner to have the CM manage rather than place into the subcontractor responsibilities with unknown costs and control
3. Costs for needed consultants and trades such as layout, testing, final cleaning, etc.

In any case we treat all general conditions as an open book item that is estimated prior to contract awards for each project and then billed at actual cost.

7. Are you proposing to render services with any other entity?

No; for the general CM responsibilities, all work will be handled with in-house personnel. However, if needed or desired by the district, we would hire outside consultants for soil borings, surveys, testing, air and water balancing, or other specialty items such as furnishings, technology, etc.

8. Explain why your company is uniquely and most qualified to manage this project.

In Rewold, Oxford Community Schools receives owner involvement, diverse building experience, and a strong desire to prove to you our resolve.

Project Ownership
As a fourth-generation, family-owned company, an owner is involved in every project. All OCS projects will be supervised to ensure company standards are being upheld, team efforts are efficient, and district needs are being met. In addition, ownership is available at any time to answer questions, solve problems, or to lend a helping hand.

Diverse Backgrounds
From diverse construction backgrounds, the team Rewold has assembled for your bond program rivals any. Team members have worked for large and small general contractors, managed bond programs, worked in school districts, and served on school boards. Together, we are experienced, ethical, and efficient. Furthermore, team Rewold is flexible, quickly adaptable, and cost-effective.

Desire
Frank Rewold and Son refuses to rest on our laurels. As indicated below, we are eager to serve and prove ourselves daily. Our relationship with Palace Sports & Entertainment started over 25 years ago and continues to our current work this day.

“They have delivered the same value, since the first project when they had to prove themselves; they keep proving themselves again, and again.” - Tom Wilson, former CEO/President of Palace Sports & Entertainment.
1. What is your approach to project billing and fund disbursement?
   a. Describe and flow chart your accounting process that provides the required information to the District’s Business Office for payment processing and budget analysis. Please provide copies of sample reports.

   Please see following pages for sample reports

<table>
<thead>
<tr>
<th>20TH OF MONTH</th>
<th>STEP #1</th>
<th>STEP #2</th>
<th>STEP #3</th>
<th>1ST OF MONTH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Invoice from subcontractor received by FRS</td>
<td>Invoice approved by project manager</td>
<td>Invoice entered into A/P Sage 300 software</td>
<td>Billing report reviewed by PM and accountant</td>
<td>AIA billing sent to architect for approval, owner sent copy</td>
</tr>
<tr>
<td>20TH OF MONTH</td>
<td>STEP #1</td>
<td>STEP #2</td>
<td>STEP #3</td>
<td>1ST OF MONTH</td>
</tr>
<tr>
<td>Payment received from owner</td>
<td>Payment posted in A/R Sage 300 software</td>
<td>Subcontractor checks issued with approval by PM</td>
<td>Subcontractor signs waiver to receive check</td>
<td>Sworn statement and all waivers sent to owner</td>
</tr>
</tbody>
</table>

   Protecting the owners financial interest begins with the bid packages and continues through the warranty period. FRS has systems and policies in place for these phases and all phases in between to provide for mandatory checks and balances, multiple reviews and approvals, contractor cooperation, full reporting, and protective measures to protect the owners investment. The protection measures includes items such as verification of work in place, quality inspections, complete, accurate, and verified sworn statements, and multiple approvals. All of these items are put in place prior to submitting invoices and then again before making any payments on behalf of the owner.

   **Our clients are guaranteed to only pay for the services they receive, nothing more.**

3. Describe procedures for reporting to the owner.

   Our preferred method of reporting is direct ownership contact. An owner is involved in every Frank Rewold and Son project. Equally important, our superintendent is readily available on a daily basis. He controls the tempo of the project in the field and communicates this rhythm effectively.

   Typically, daily interaction will take place between the project superintendent and manager, involved principal(s), architect, and designated school system personnel. Weekly meetings review a multitude of matters including but not limited to:

   - Project progress
   - Scheduling updates
   - Material deliveries
   - Future project milestones
   - Issues and concerns are addressed and rectified immediately

   More effectively, Frank Rewold and Son has an easily accessible communications portal. Today’s society is extremely mobile physically and technologically. We want it now but are pressed for time to actually get it. In order to meet these demands, we will provide all authorized personnel with a username and password allowing them 24-hour access to the project. Different permission levels enable us to control who has access and what they see. Concisely, Rewold’s communications portal has the ability to:

   - Stipulate public vs. private viewing authorizations
   - Create a forum for FRS/OCS to communicate efficiently
   - Upload/download relevant project information
   - Track electronic conversations
   - Assemble a directory of contacts
   - Calendar project milestones

   In essence, Oxford Community Schools will have the project available at their fingertips.
**SECTION SIX: PROJECT CONTROL**

**Spreadsheet Report**

**Project Name:**

**Reduction:**

**Line item:**

**Description:**

**Bid Date:** 9/23/2007

**Notes:**

**EXAMPLE**

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**Oxford Community Schools | 2017 Bond Election and Capital Improvements Projects | 59**
## SECTION SIX: PROJECT CONTROL

### CONCRETE

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<th>Description</th>
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### WOOD, PLASTICS AND COMPOSITES

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### SPECIAL CONSTRUCTION

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### Section Six: Project Control

#### Spreadsheet Report

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### Example

- The document contains a spreadsheet report for project control with various sections including landscape, maintenance, and safety improvements.
- Each section has detailed descriptions, takeoff quantities, and costs.
- The data is organized in a tabular format for easy reference.
- The document highlights the importance of project control in maintaining the integrity of the project.

---

**Oxford Community Schools | 2017 Bond Election and Capital Improvements Projects**
## SECTION SIX: PROJECT CONTROL

### Oxford Community Schools

#### 2017 Bond Election and Capital Improvements Projects

<table>
<thead>
<tr>
<th>Group</th>
<th>Phase</th>
<th>Description</th>
<th>Takeoff Quantity</th>
<th>Labor Cost</th>
<th>Sub Cost</th>
<th>Equip Cost</th>
<th>Other Cost</th>
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<th>Notes</th>
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#### Example

**Spreadsheets Report**

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<th>Description</th>
<th>Amount</th>
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<tbody>
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<td>Line 1</td>
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<th>Cost Basis</th>
<th>Cost per Unit</th>
<th>Percent of Total</th>
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4. How will you help assure budget adherence in today’s volatile construction market?

Sage 300 Construction and Real Estate (CRE) enables us to control costs. It is a construction management system that offers functionality for takeoff, cost estimating, accounting, and project, document, and service management. Sage 300 CRE provides a deep level of accounting functionality. Accounting modules such as accounts payable, general ledger, accounts receivable, and payroll processing are standard. In addition, it tracks approved budgets, project costs, administers contract changes, generates submittal, transmittal, drawing, and contractor logs to keep a project progressing forward in an organized way.

Creating accurate and definitive work scopes before awarding subtrades eliminates disputes and creates a mutual understanding of what is expected from our trades and keeps the project on budget. In the event the budget gets side-tracked, Frank Rewold and Son will provide a descriptive list of potential cost saving alternatives. Upon OCS's approval, the architect can investigate the suggested alternatives. After the architect agrees and documents the changes, a final price and revised schedule will be offered for owner sign-off.

Rewold provides the following preventative measures to guard against cost overages:

- **Early CM Involvement** - Proactive understanding of owner's expectations
- **Preparation** - Thorough accurate estimates and work scopes
- **Interviews** - In-depth interviews with subtrades to assure complete scope of work coverage

5. Who is financially liable when one contractor causes additional work for another contractor?

The contractor that causes the extra cost is the one who pays the extra cost. We would issue change orders to the affected contractors with the add change orders being fully offset with credit (deduct) change orders.
1. Describe your approach to Safety

Frank Rewold and Son Inc. has adopted a comprehensive health and safety program. Our employees, subcontractors, and their workers are required to comply with this program. All jobsite personnel are advised of our program and its requirements at the beginning of their project activities. More purposely, a Site Specific Safety Plan will be developed for each phase of Oxford Schools. The detailed plan is a living document and may be amended during the course of the project to address potential concerns and procedures related to site safety. Requirements reviewed for Oxford Community Schools will include but are not limited to the following:

- Site description
- Responsibilities
- Safety limits
- Visitor policies
- Disciplinary action
- Inspection program
- Orientation meetings

Our company’s jobsite superintendent, project manager, and executive management enforce these requirements. Rewold subcontractors are required to attend weekly “tool box” and safety orientation meeting to review site specific safety topics relevant to the project demands. Records of these meetings are reviewed by the site superintendent and maintained in project files at the jobsite for the duration of the project. Failure or refusal to comply with the Site Specific Safety Plan can result in removal from the jobsite.

2. Name of Contractor’s Safety Director/Representative (attach resume)

Dave Dimoff, general superintendent/safety coordinator - Please see Page 38

3. Does Contractor/CM have a Formal Written Safety Program?

Yes, Frank Rewold and Son Inc. has a formal written safety program. Full copies are available upon request.

4. What is your EMR?

The Michigan Experience Modification for Frank Rewold and Son Inc. for the 10/1/2016 to 10/1/2017 term is 0.70.
1. **Provide a list of ten client references with contact names and phone numbers.**

**Additional Frank Rewold And Son/Project Team References:**

- **Project:** Rochester Community Schools  
  **Contact Name:** Pete Muscio  
  **Phone Number:** 248.726.4611

- **Project:** Oakland University  
  **Contact Name:** Maria Michalowski  
  **Phone Number:** 248-370-2660

- **Project:** Oakland County  
  **Contact Name:** Edward Joss  
  **Phone Number:** 248.858.2111

- **Project:** Palace Sports & Entertainment  
  **Contact Name:** Michael Willaert  
  **Phone Number:** 248.377.8602

- **Project:** PAR Pharmaceutical  
  **Contact Name:** Michael Rutkowski  
  **Phone Number:** 248.656.5215

- **Project:** Romeo School District *(Mike Gagnon Reference)*  
  **Contact Name:** Mr. Donald Gratton  
  **Phone Number:** 586.752.0221

- **Project:** Madison District Public Schools *(Mike Gagnon Reference)*  
  **Contact Name:** Mr. Randy Speck  
  **Phone Number:** 248.953.5312

- **Project:** Center Line Public Schools *(Mike Gagnon Reference)*  
  **Contact Name:** Mr. Craig Anderson  
  **Phone Number:** 586.510.2090

- **Project:** University Liggett Schools  
  **Contact Name:** Mr. Jon Neville  
  **Phone Number:** 847.778.2244

- **Project:** Lake Orion Community Schools  
  **Contact Name:** Mr. Wes Goodman  
  **Phone Number:** 248.814.1798

2. **List your banking reference and include the name and phone number.**

- **Company Name:** Flagstar Bank  
  **Address:** 5151 Corporate Drive - Mailstop S-255-4 - Troy, MI 48098  
  **Phone:** 248.312.5683  
  **Contact Person:** Mike Wentrack - michael.wentrack@flagstar.com
1. Does your firm provide Pre-Bond issue election services? What is your pre-bond issue election fee structure?

Yes, we will assist the district and their bond campaign with budgeting, planning, ideas, scheduling, bond application and general assistance for the purpose of passing the bond vote and preparing to begin the bond program once the vote passes. FRS will provide these services at no cost to the district.

2. Based on your fee, what contractual limitations would you require on your service?

None; we will provide the our services as related to the bond construction program in all manners required by the district. We will be the district's construction experts.

3. Are there any additional services you would include in your basic services that may be of interest to the Owner?

We are a professional company providing construction manager services and we will provide the district all the experience, knowledge, and professional skills we are qualified to offer as a part of our basic services.

4. How would you calculate fee on scope increases?

Our fee is calculated on the final cost of construction which includes all trade costs, general conditions, and personnel costs that we manage. There are no additional or special costs for any changes other than our contractual fee.

5. What other costs beyond the fee are anticipated (i.e. Reimbursable, Bonding, Other Liability Insurance, etc.?)

Assuming that the final contractual arrangement is a construction manager as an advisor, we would not anticipate any costs for bonds, liability insurance, or reimbursables except for the project specific general conditions listed with our proposed fee. However, if the district were to consider a different contract arrangement with a construction manager as constructor, then there would be an additional fee of .05% of all costs for general liability insurance and a bond cost of 1.3% on all contracts we would have to carry a bond on.

Fee Proposal
a. Construction Management Related General Conditions  TBD - Please see next page
   i. (Provide list of general conditions, included with itemized cost break down)

b. Staff Cost (provide hours and rates)  Not to exceed $975,000 - Please see next page

c. Fee (Includes all Overhead and Profit) 2.3% $460,000
   i. (Based on $20,000,000 Construction Cost (Including Contingency))

d. Estimated Construction Related General Conditions as a % of Construction Cost
   1.0% to 3.0%

Please see the following pages for fee proposal notes and preliminary planning schedule.
Fee Proposal Notes

A. FRS has not provided a cost for the these items at this time. Following is a list of all items that are included in our fee and will not be an additional cost to the district. Other general condition costs will be estimated by FRS and approved by the district on a project by project basis prior to the start of construction. These other general condition items will only be billed to the district at the actual cost as incurred.

Main office overhead
Main office supplies and office equipment
Jobsite office overhead
Jobsite office supplies and office equipment
Postage
FRS on-line project portal
Job photos
Project safety programs
Project first aid kits
Project safety signage
FRS general liability and auto insurance
FRS personnel vehicles

Non-direct project related expenses

B. Because we believe it is important that as your construction expert we provide the time and effort needed to bring real value to your bond program, which is maximizing your construction dollars, we propose a not-to-exceed staffing cost. This not-to-exceed cost is based on the proposed $20,000,000 of work being completed as displayed in the attached planning schedule. Actual staffing costs will be billed on an hourly basis per the hourly rate schedule below. In this manner the district has control over the amount of time we are providing, but knows the maximum cost that could be incurred. It should be noted that the schedule is only a planning tool and is not a fixed document; the final schedule will be determined with the collaboration of the entire bond program team.

Hourly Rate Schedule – Note there will be no costs incurred prior to the bond election.

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<tr>
<th>Role</th>
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<tr>
<td>Project Executive</td>
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<tr>
<td>Project Estimator</td>
<td>$95/hour</td>
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<tr>
<td>Project Manager</td>
<td>$80/hour</td>
</tr>
<tr>
<td>Project Engineer</td>
<td>$60/hour</td>
</tr>
<tr>
<td>General Superintendent</td>
<td>$95/hour</td>
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<tr>
<td>Project Superintendent</td>
<td>$80/hour</td>
</tr>
<tr>
<td>Project Accountant</td>
<td>$55/hour</td>
</tr>
<tr>
<td>Bond Specialist</td>
<td>No Cost</td>
</tr>
</tbody>
</table>

Note: These costs are fixed through completion of the work in 2020.

C. The 2.3% fee will only be applied to actual construction costs on a project per project basis. The construction costs include all trade costs, general conditions, staffing, and reimbursable costs associated with each project.

D. There are many thoughts on how to manage general condition costs and it is our belief that the district, through the CM, should maintain as much control over them as possible. Therefore, while planning and budgeting each of the projects, we will put together a plan for the general condition needs that best fit the needs of each project and the district. In the end the district will only pay for the actual costs incurred.